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QUOTATION

To: National Institute of Oceanography and Applied Geophysics
OGS
Trieste, Italy

Issue Date: 11/20/2023
Terms: Net 30 Days
Quote #: 2311201045

Phone: 00390402140235
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Attn: Giuseppe Brancatelli
Email: gbrancatelli@ogs.it

Subject: TomoPlus with FWI Academic License

Following your request, we would like to offer you our best price for GeoTomo's TomoPlus with FWI option.

Item No.	Product Description	Users	Cores	Unit Price (USD)	Extended Price (USD)	Extended Price (Euros)
1.	TomoPlus, Near-Surface Imaging and Statics Solutions					
1.a	Standard Package	1		\$ 38,000.00	\$ 38,000.00	\$ 35,720.00
1.b	Cores: 1 - 8		8	\$ 1,800.00	\$ 14,400.00	\$ 13,536.00
1.c	Cores: 9 - 16		8	\$ 1,600.00	\$ 12,800.00	\$ 12,032.00
1.d	Cores: 17 - 24		8	\$ 1,400.00	\$ 11,200.00	\$ 10,528.00
1.e	Cores: 25 - 32		8	\$ 1,200.00	\$ 9,600.00	\$ 9,024.00
1.f	Cores: 33 - up		32	\$ 1,000.00	\$ 32,000.00	\$ 30,080.00
	Subtotal	1	64		\$ 118,000.00	\$ 110,920.00
	Discount (Academic)			75%	\$ (88,500.00)	\$ (83,190.00)
	Total				\$ 29,500.00	\$ 27,730.00
1.g	Option, Full Waveform Inversion	1		20,000	\$ 20,000.00	\$ 18,800.00
1.h	Cores: 1 - 8		8	1,000	\$ 8,000.00	\$ 7,520.00
1.i	Cores: 9 - 16		8	800	\$ 6,400.00	\$ 6,016.00
1.j	Cores: 17 - 24		8	600	\$ 4,800.00	\$ 4,512.00
1.k	Cores: 25 - 32		8	400	\$ 3,200.00	\$ 3,008.00
1.l	Cores: 33 - up		200	200	\$ 40,000.00	\$ 37,600.00
	Subtotal	1	232		\$ 82,400.00	\$ 77,456.00
	Discount			100%	\$ (82,400.00)	\$ (77,456.00)
	Total				\$ -	\$ -
1.m	Option, Joint Traveltime & Full Waveform Inversion	1		30,000	\$ 30,000.00	\$ 28,200.00
	Subtotal				\$ 30,000.00	\$ 28,200.00
	Discount			100%	\$ (30,000.00)	\$ (28,200.00)
	Total	1			\$ -	\$ -
	Software Total				\$ 29,500.00	\$ 27,730.00
2.	Annual Maintenance					
2.a	Standard Package			20%	\$ 5,900.00	\$ 5,546.00
2.b	Optional FWI Waveform Inversion			20%	\$ -	\$ -
2.c	Optional Joint Traveltime & FWI Waveform Inversion			20%	\$ -	\$ -
	Annual MaintenTotal				\$ 5,900.00	\$ 5,546.00
	GRAND TOTAL				\$ 35,400.00	\$ 33,276.00
					(USD)	(Euros)

Special Terms and Conditions of this quotation:

- All amounts payable in US dollars
- Prices quoted do not include tax.
- This price quote is valid for 30 days
- Product pricing is confidential.
- Cores can be shared across users.
- Standard TomoPlus cores and Optional FWI cores are not shared between each other.
- Joint Traveltime & FWI Option requires the purchase of FWI Option and Standard TomoPlus package.
- There is not additional core charge for Joint Traveltime & FWI because they are shared with FWI and the Standard TomoPlus package.

[Handwritten Signature]
James Jackson
President GeoTomo

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